



Rockton Software Business Applications Pre-Sales Checklist

Rockton Software is dedicated to Dynamics 365 users who want their system to run more efficiently. Rockton Software Dynamics 365 products are designed to be quick installations with minimal setup and training required.

Recurring Billing

Key Points to Recognize a Rockton Software Opportunity

This product is for companies using Dynamics 365 (Sales) that do subscription billing, recurring invoicing, or continuously email customers about upcoming or late payments. This app is a good fit for any company faced with the challenge of their customers not paying on time.

Pre-Sales Qualifications

- Are you looking for a way to automate your invoice creation and delivery?
- Is your team spending more than 15 hours a month on invoicing related tasks?
- Interested in increasing your Receivables by over 25% by collecting on-time payments and/or in the form of penalties?

Software Management

Key Points to Recognize a Rockton Software Opportunity

This product is for software resellers, ISVs, or any business using Dynamics 365 (Sales) who routinely bills customers for products or services that may also need to calculate margins and track products or registration key information.

Pre-Sales Qualifications

- Do you sell hosting or cloud-based services?
- Do you bill software at a monthly, yearly, or custom interval?
- Do you wish Dynamics 365 (Sales) had the ability to calculate margins?
- Ever have the need to track registration keys or version information to accounts or customers?

Tax Processing

Key Points to Recognize a Rockton Software Opportunity

This product is for any business using Dynamics 365 (Sales) that has taxable products or services, operates in a wide area network, and is manually entering the taxes.

Pre-Sales Qualifications

- Tired of manually calculating taxes in Dynamics 365 (Sales)?
- Do ever-changing tax percentages and amounts result in your taxes getting calculated incorrectly?
- Concerned about tax compliance and tax reporting?

Have a client that can benefit from one of our business applications? Let's get started!
Contact our team at sales@rocktonsoftware.com to learn how.