



# Reselling Partner Agreement

Rockton Software recognizes that our Partners are the cornerstone of our growth and success. We honor your participation in our mutual success by offering reselling margins to you.

## Rockton Software Reselling Partner Agreement Details:

- We aim to **Work Simpler & Easier**®. Our margins are the same for all reselling partners regardless of sales performance. A signed Reseller Agreement is required to receive margin.
- Each product sold requires an additional 20% Annual Maintenance Agreement (AMA) for the first full year. At the time of the sale, we can pro-rate additional months of the AMA to synchronize with a customer's Microsoft Dynamics GP service plan renewal date. Customers with a current AMA are entitled to updates, upgrades, new features, and unlimited technical support.
- Lapsed AMAs are subject to late payment penalties. Late penalties are calculated at 5% of the annual renewal amount per month, with a 30 day grace period.
- Rockton Software contacts partners eight weeks or more prior to a customer's AMA renewal date, and we always prefer to involve the partner in billing the customer for AMA renewals. While we try really hard to keep you in the loop, we reserve the right to contact the customer directly if we have not received any acknowledgement from you, their Value Added Reseller.
- Any AMA renewal obtained directly from the customer will forfeit any partner margin.
- All orders must be pre-paid in order to receive registration keys. We accept Visa, MasterCard, American Express, ACH, wires, or checks. We prefer credit cards for payment.
- Rockton Software reserves the right to revise the Reseller's Agreement at any time. Continued sales by the partner will constitute consent of the new Agreement.

## Partner Margins: 30% on Product Sales | 15% on Maintenance and Renewal Sales

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Reseller Company Name: \_\_\_\_\_ Web Address: \_\_\_\_\_

Client Contact Phone Number: \_\_\_\_\_ Client MBS Account #: \_\_\_\_\_

Billing Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_

Please direct-bill our customers for maintenance renewals. We'll forfeit our margins for this service.

## Contact Information:

Billing Contact Name & Title: \_\_\_\_\_

Billing Contact Email: \_\_\_\_\_ Billing Contact Phone Number: \_\_\_\_\_

Sales Contact Name & Title: \_\_\_\_\_

Sales Contact Email: \_\_\_\_\_ Sales Contact Phone Number: \_\_\_\_\_

Marketing Contact Name & Title: \_\_\_\_\_

Marketing Contact Email: \_\_\_\_\_ Marketing Contact Phone Number: \_\_\_\_\_

Printed Name & Title: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Please email completed form to [sales@rocktonsoftware.com](mailto:sales@rocktonsoftware.com) or send via fax to 253.501.4097